It Takes a Village to Revitalize a Historic Downtown Block

Revitalizing New England
Brownfields Summit 2022
EPA Region 1
Devens, MA



Partners & Presenters

Sarah Bartlett

Vermont Department of Environmental Conservation

Susan Westa

Windham Regional Commission

William Colvin

Bennington Industrial Corp. & Regional Commission

David Abrahamson

Nobis Group

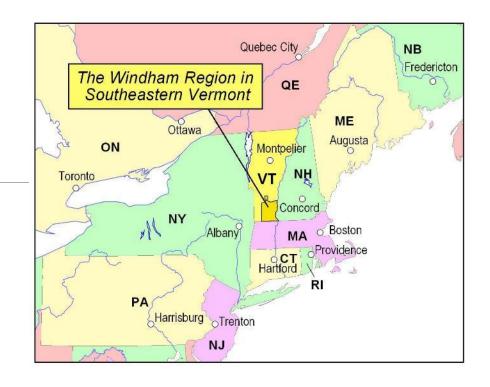






Windham Region

- 27 Towns in Southeastern VT
- Population 48,500
- Historic industrial development
 - Powered by region's rivers and streams
 - Wool, lumber, paper, organ manufacturers& many others
- Putnam Block is located in the Bennington Region to our west





Brownfields Redevelopment

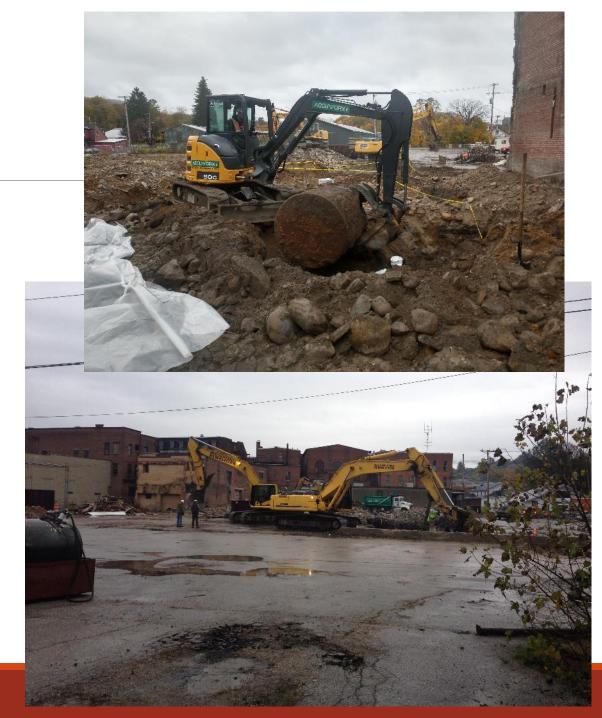
New industrial & business uses, affordable housing, a farmer's market & a visitors center





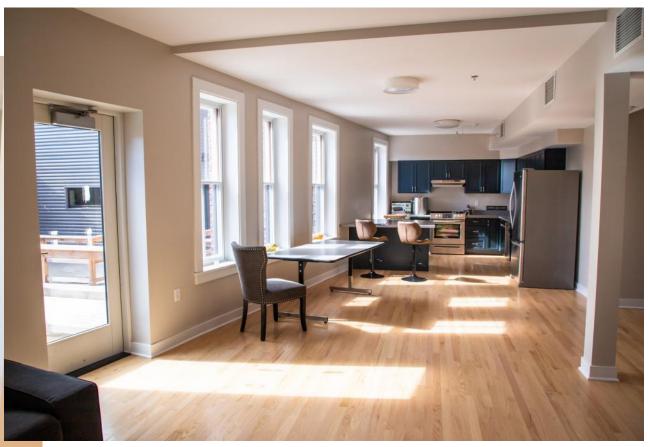
Putnam Block

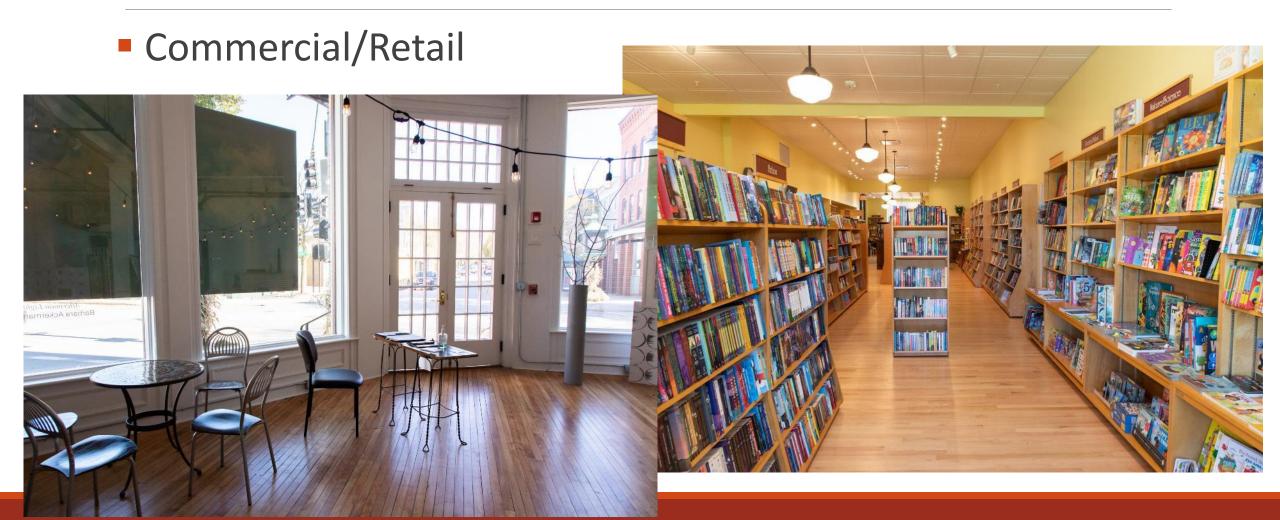
- WRC provided funds for the initial assessment & clean up
 - □ Phase I ESA \$3000 grant
 - Clean up \$430,000 loan
 - To clean up underground storage tanks, contaminated soils & asbestos
 - Leveraged other funds
- Sharing funds across regions

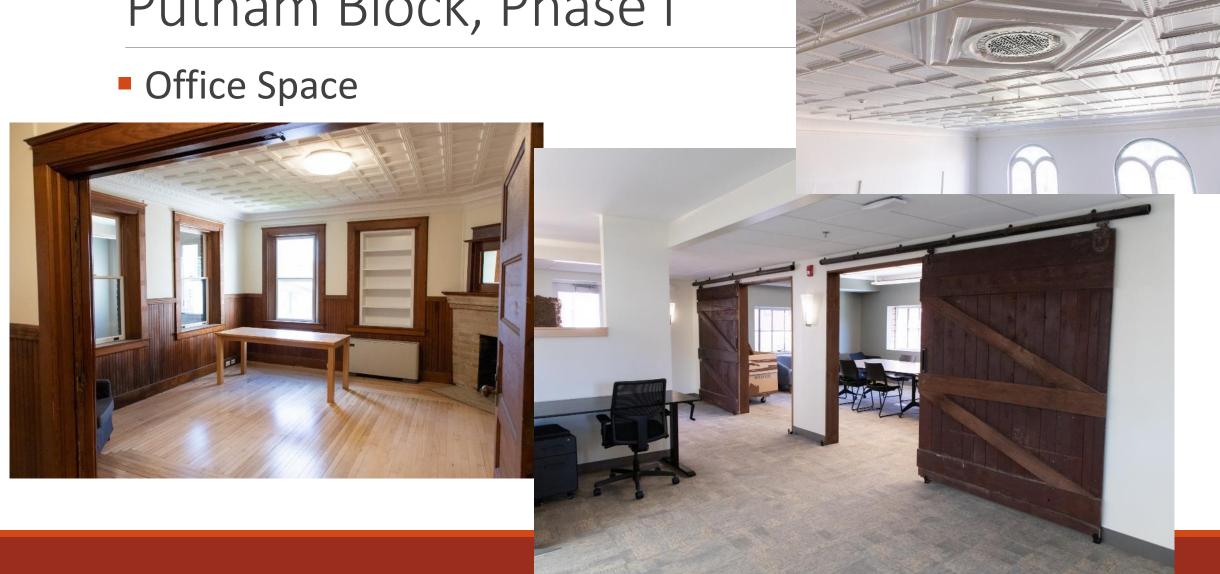


Residential















Putnam Block, Lessons Learned

There's no such thing as free money

Know all funding requirements, including reporting & match

Understand compatibility with other funding sources and restrictions

Make sure all funders understand Brownfields issues and review this early on

PUTNAM BLOCK LESSONS LEARNED

The turtle wins the race.



PUTNAM BLOCK LESSONS LEARNED

Plan for the unexpected.





Putnam Block, Lessons Learned

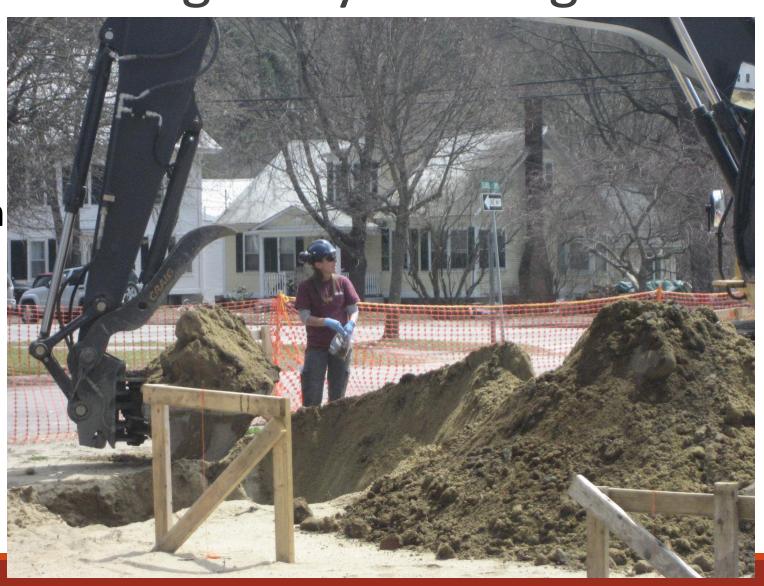
Must get community buy-in, but not everyone will support the project

Community outreach early and frequently is key

Brownfields Funding – Key Funding

Leveraged over \$30 M

Experience helped to obtain \$500,000 EPA Brownfields clean-up grant for next stage of project





Many partners are needed to bring a brownfields site back to life



BELLOWS FALLS AREA DEVELOPMENT CORPORATION

DEVELOPING THE FUTURE SINCE 1965

Project: Robertson Paper Mill Brownfields Remediation and Site Redevelopment

Owner: Bellows Falls Area Development Corporation / Island Holdings LLC

Project Partner: Brattleboro Development Credit Corporation

Contractor: Adams Trucking and Excavation LLC

Funding Partners:

Town of Rockingham Revolving Loan Fund
U.S. Environmental Protection Agency
Vermont Agency of Commerce and Community Development
Vermont Community Development Program
Vermont Brownfields Revolving Loan Fund
Windham County Economic Development Program
Windham Regional Commission Brownfields Revolving Loan Fund



SEPA







Putnam Block Redevelopment Bennington, VT

A Case Study in Planning and Partnerships











Putnam Block Redevelopment Why Now?

- Shrinking Population (faster than Vermont)
 - ACCD Projection down 3.5% by 2030
 - Rest of VT: down by 0.5%
- Aging Population
 - ACCD Projection 30% of population >65 by 2030
 - 2010 Census: 17.6%
- Tourism Revenues Rebounding More Slowly Than Northern VT
 - Rooms & Meals Tax Receipts
 - NW VT: +37%; Southern VT: +11%
 - Retail Sales
 - NW VT: +4%; Southern VT: -11%
- Need for additional downtown vitality



Putnam Block Redevelopment Why Now?

- Institutional and Business Leaders
 - Realized need to act
 - Nobody from outside going "save" Bennington
 - Decided action needed to be of significant scale
- Bennington Downtown Area-Wide Plan
 - Planning and redevelopment study funded by EPA and State of Vermont
- 4+ Acre Downtown Property Common Ownership



Bennington Downtown Area Wide Plan

VT DEC Disaster Recovery Funds - Municipal Planning Grant - BCRC In-Kind



BENNINGTON DOWNTOWN AREA-WIDE PLAN

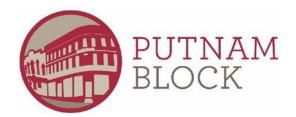
Prepared for: Town of Bennington

Project Team: Stone Environmental Greenman-Pedersen, Inc Doug Kennedy Advisors Centering Architects

Facilitated by Bennington County Regional Commission

January 201

- Review of Existing Conditions
 - Environmental
 - Infrastructure
 - Historic Uses
- Market Study
- Key Site Selection
- Conceptual Redevelopment
 Scenarios
- Feasibility Analyses
- Implementation Plan



Bennington Downtown Area Wide Plan



Figure 4.1: The Greenberg Block



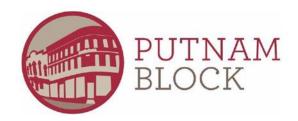




Figure 4.5: Bird's eye view of townhouses on Weshington Street



BENNINGTON, VT



Area Wide Plan – Development Priorities

- Residential Density
 - 1st Rental Units; 2nd Ownership
- Residential as Activator
- Office/Commercial Space
- Retail to Follow Serve Residents/Niches



Site Prior to Construction









- **❖**4 acres
- Heart of Downtown
- ❖90% vacant
- No active upper floor uses since late 1970's

Bennington Redevelopment Group & Other Partners





























Ways to Contribute



Leadership Equity



Preferred Equity



Private Loan or Guarantee



Charitable Contribution



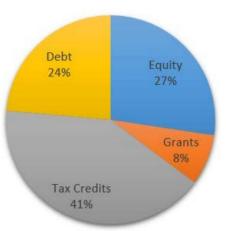
Committed Tenant



Capital Stack – Phase 1

Putnam Redevelopment Project - Capital Stack	
<u>Source</u>	Contribution
BRG Leadership Equity	\$2,311,191
BRG Member Loan	\$660,000
Preferred Equity	\$1,780,000
Opportunity Zone Equity	\$3,750,000
VT Community Development Block Grant	\$1,250,000
VT Housing & Conservation Board Grant	\$935,000
Efficiency Vermont	\$100,000
Federal Historic Tax Credits - US Bank	\$3,441,189
VT Downtown Credits - Bank Benn, VT Mutual, Peoples	\$1,186,000
New Markets Tax Credits - US Bank	\$8,141,250
Senior Bank Loan - Mascoma Bank	\$5,050,000
Junior Debt - Vermont Economic Development Authority	\$1,500,000
Brownfields Revolving Loan Funds - WRC	\$430,000
Brownfields Grant - VT ACCD	\$150,000
Town of Bennington Revolving Loan Fund	\$350,000
TOTAL PROJECT FUNDING SOURCES	\$31,034,630

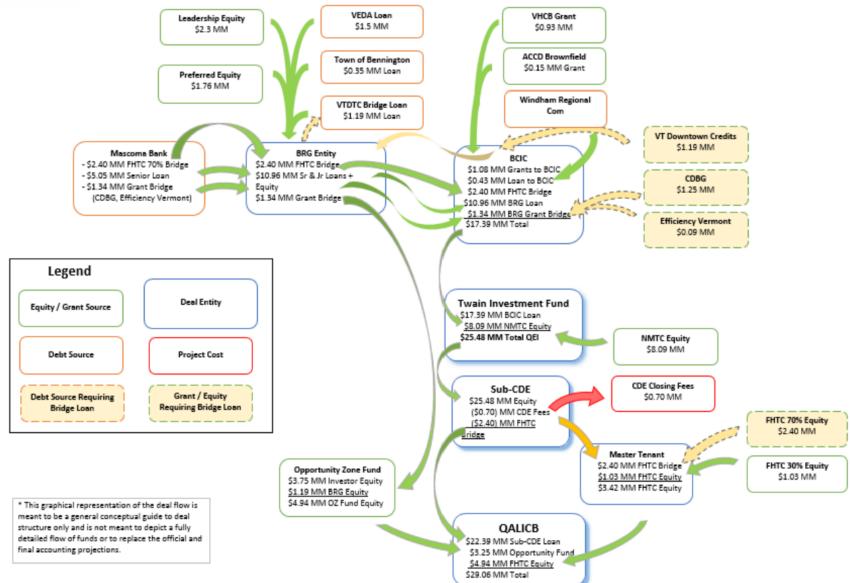
Capital Stack





Phase 1 Deal Flow

Putnam Phase 1 - Deal Flow*





Putnam Phase 1 Impacts

Putnam Project Impacts

- 20% Increase in Downtown Jobs
- 60% Reduction in Downtown Vacancies
- 47% Increase in Downtown Housing
- 15% Increase in Downtown Grand List
- \$3MM Increase in Annual Downtown Expenditures
- Brownfield Clean-up \$1.5MM
- Historic Preservation



Project Owner The Bennington Redevelopment Group:

The Bank of Bennington

Southwestern Vermont Health Care

Bennington College

Dimitri Garder/Global Z International

Brian & Jennifer McKenna

Anthony & Jacqueline Marro

4 Putt Properties, LLC

M&S Development, LLC

Sheela Harden & Elisabeth Harden

Deborah E. Wiley

Ira Wagner

LEASING SPACE NOW!



GO PLAY.

Leave the work to us.

FOR LEASING INFORMATION, CONTACT

njm@tpw.com

Special Thanks:

Special thanks to the Bennington community for its ongoing support of this project and all the local businesses that helped make today's event possible, including:

Oldcastle Theatre • EZ Way Rental Center

Bringing You Vermont



The Putnam Block Redevelopment Project

GROUNDBREAKING CELEBRATION

Revitalizing Bennington's Historic Downtown

WEDNESDAY, AUGUST 7, 2019











Funders:

U.S. Bank

Vermont Rural Ventures

Mascoma Community Development, LLC

Mascoma Bank

Mid-City Community CDE, LLC

VT Agency of Commerce & Community Development

> Vermont Community Development Program

Vermont Downtown Program

The Brownfields Revitalization Fund Vermont Economic Development Authority

Vermont Housing & Conservation Board

People's United Bank

The Bank of Bennington

VT Agency of Natural Resources

Town of Bennington

Vermont Mutual Insurance Group

Windham Regional Commission

Efficiency Vermont

Investors:

Putnam Block Opportunity Zone Fund, Inc.

The Vermont Community Foundation

Anthony & Jacqueline Marro

Preservation Trust of Vermont (PTV)

Citizens for a Greater Bennington, PTV & Vermont Natural Resource Council

> Vermont Energy Investment Corp

Pedkham Family Holdings

Terrence R. Dermody

David J. Newell

Elizabeth Coleman

David K. Corey

Neil S. Moss & Joan Goodrich

Peter & Lynn Green

Kathleen Hoisington Eckstein

Don & Melanie McKenna

The Robert Howe 1996 Revocable Trust

William GF Botzow II

Ruth K. Botzow

Tom & Susan Blandy

Charles R. & Linda C. Putney

Suzanne Kirkpatrick

Anonymous (3)

Speakers: 10:30AM UNDER THE TENT

Welcome: Jim Brown President & CEO of The Bank of Bennington, Bennington Redevelopment Group

> Honorable Philip B. Scott Governor of Vermont

Congressman Peter Welch

Chris Saunders
Field Representative, Office of Senator Patrick Leahy

Sheila Reed

Outreach Representative, Office of Senator Bernie Sanders

Ben Alderton

Senior Project Manager, Assistant Vice President, U.S. Bank

Beth Boutin

Vice President for Community Investments, Vermont Rural Ventures

Michelle LeClair

VP Tax Credit Lender, Mascoma Bank, and Chief Investment Officer, Mascoma Community Development, LLC

Michael Schirling

Secretary, VT Agency of Commerce & Community Development

Gus Seelig

Executive Director, Vermont Housing & Conservation Board

Stuart Hurd Town Manager, Town of Bennington

Donald Campbell
Chair, Bennington Select Board

Conclusion: Bob Stevens Principal, M&S Development, LLC

Project Partners & Supporters:

The Greenberg Family

Bennington County Regional Commission

Oldcastle Theatre

Shires Housing

Housing Vermont

TPW Real Estate LLC

Hale Resources, LLC

Development Consultant Team:

M&S Development, LLC

Bennington County Industrial Corporation

Downs Rachlin Martin

Design Team:

Stevens & Associates, P.C.

MSK Engineering & Design

John F. Penney Consulting Services, P.C.

Union Studio Architecture & Community Design

DuBois & King, Inc.

Construction Manager:

Bread Loaf Corporation



The Putnam Block Redevelopment Project

"...the largest groundbreaking celebration I have been to as Governor."

Vermont Governor Phil Scott



"... a national model for rural economic development."

United States Congressman Peter Welch



"...the most important thing happening in economic development in the State of Vermont. Period."



"...the most complex real estate deal in which we have been involved."

- US Bankcorp VP Ben Alderton







Municipal/Public Sector Roles

- ➤ Municipal Planning Grant ✓
- ➤ Vermont Community Development Program (CDBG) ✓
- Tax Increment Financing (TIF)
- Downtown Tax Credits
- Tax Stabilization
- ➤ Revolving Loan ✓
- ➤ Advocacy ✓



Some Take-aways

- Multiple ways to get to a development
 - Municipality/Public Sector can play varied, yet always critical, role(s)
- Bennington Town set the table for hand off to Private Sector
 - Remains key strategic and tactical partner
- Private Sector Involvement is Key Align Interests
- > RDCs/RPCs can be Valuable Partners



Phase 2 – Coming 2024





Phase 2 – Coming 2024







Phase 2 – Coming 2024



Housing

60 New Housing Units 10 Units at 80% MFI



Jobs

48 Permanent Jobs 200 Construction Jobs Medical Jobs are Livable Wages with Benefits



Environmentally Sustainable

Energy Efficient Infill Development with Walkability Brownfield Remediation



Downtown Economy

Housing generates \$2.5MM in annual economic benefit Property Tax Generation \$200,000 annual



Timeline of Environmental Activities



2014 – 2017 Phase 1 ESAs and Site Investigation by Others

2017: Nobis CAP/CAFI for M&S Development/BCIC Fall 2019 – Spring 2020: Additional Investigations and Reporting May/June 2022:

TCE Soil Removal and Backfill

Groundwater Sampling

Soil Gas Sampling









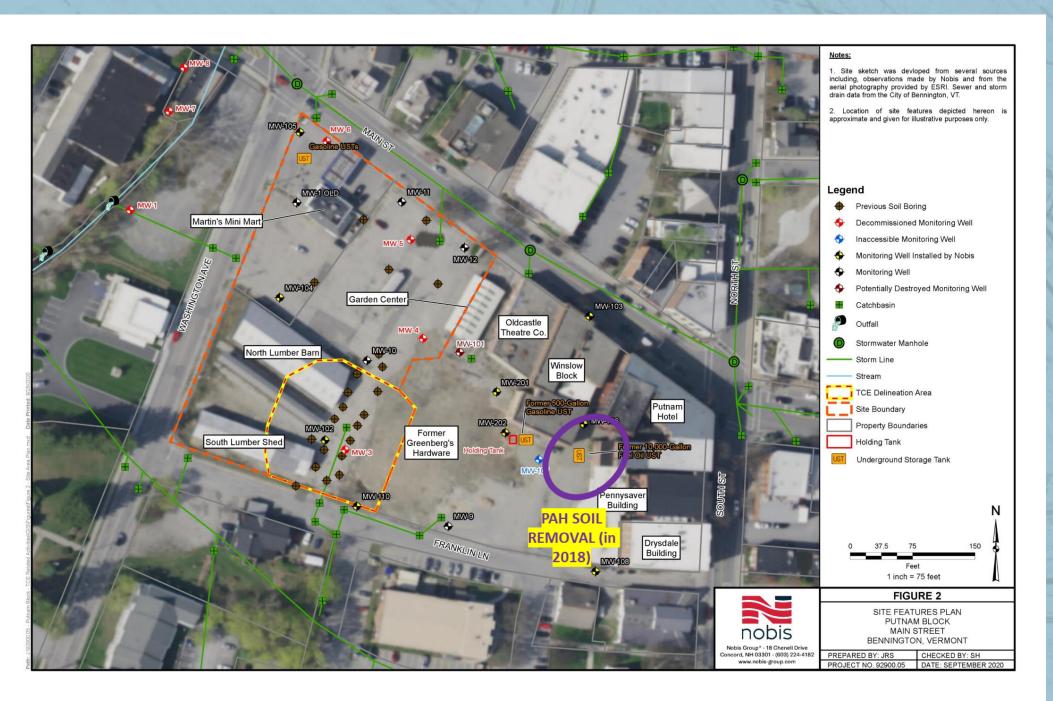






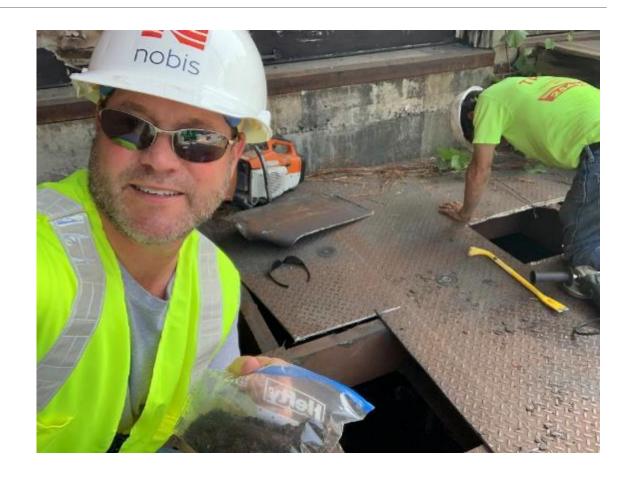
May 2017: Nobis TBA for EPA Region 1 Fall 2018 – Spring 2019: PAH Soil Excavation and UST Removals Fall 2020: Completed the Delineation of the TCE Impacted Soil

- ✓ Several Phase 1 ESAs and Updates
- **✓** Community Involvement Support
- ✓ Soil, Groundwater and Soil Gas Sampling
- ✓ On-Call Services and Reporting

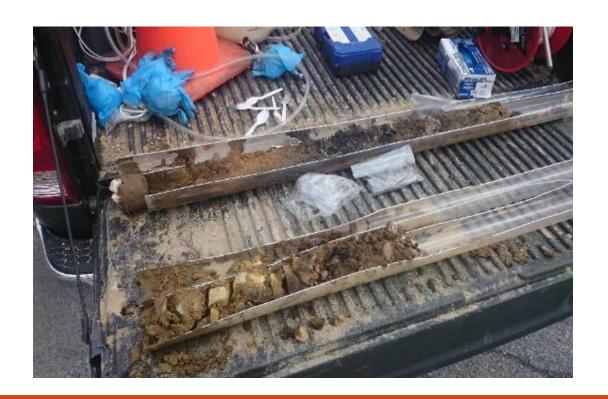




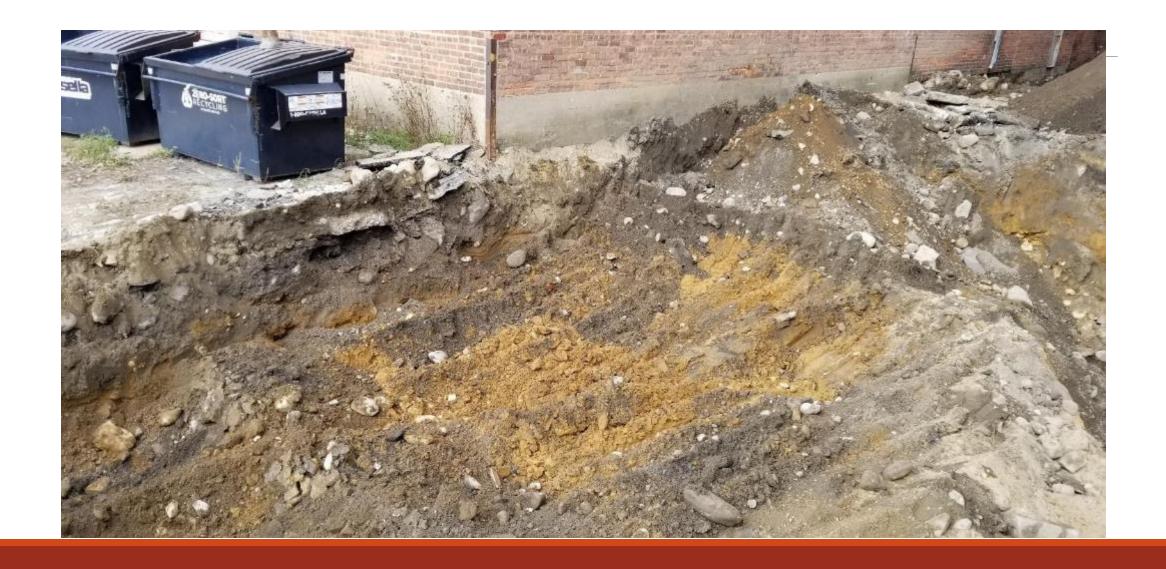
- ➤ 4.3-acre site
- ➤ GW: 5-7 feet bgs
- Fill, Silty Sand and Sandy Gravel
- Very Low GW flow Gradient
- Impacted Soil and GW on Site
- Public Water Available



- 630+ CY of Soil to approx. 5 feet bgs impacted PAHs, Lead and Arsenic (Removed in 2018)
- > 110+ Tons of gasoline impacted soil
- GW: Low levels of trimethylbenzene, naphthalene and trichloroethylene (TCE)
- > TCE in Soil: Max. concentration of 6.5 ppm
- > 1,400 CY to be excavated and disposed off-Site in 2021



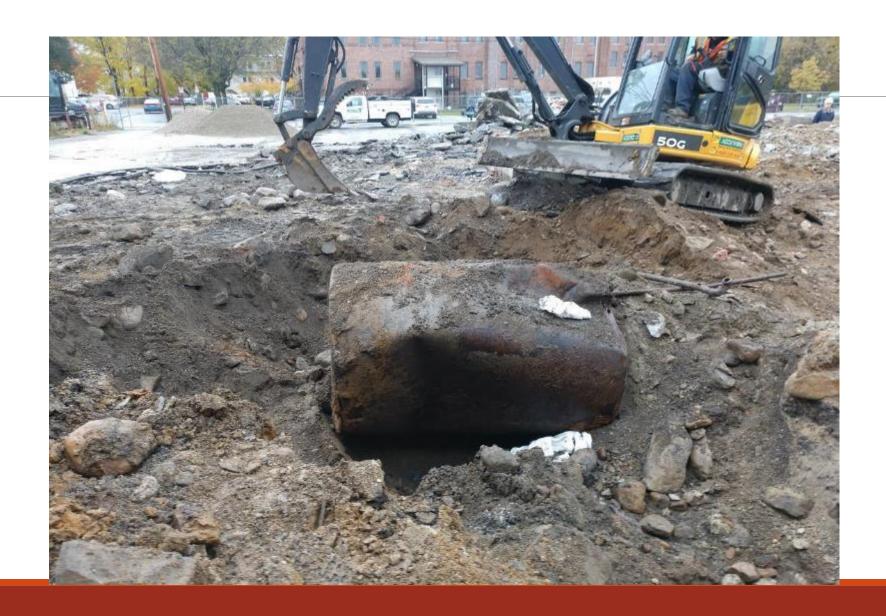




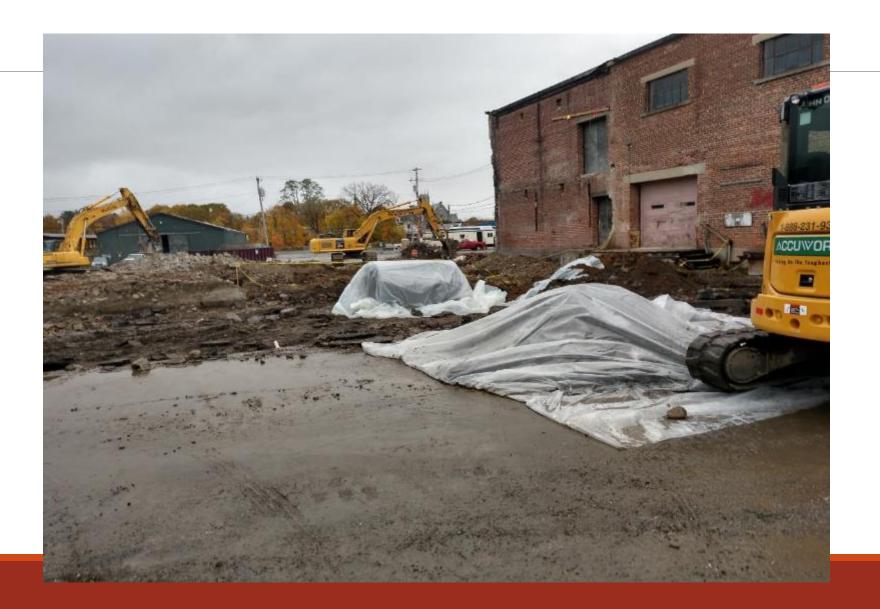


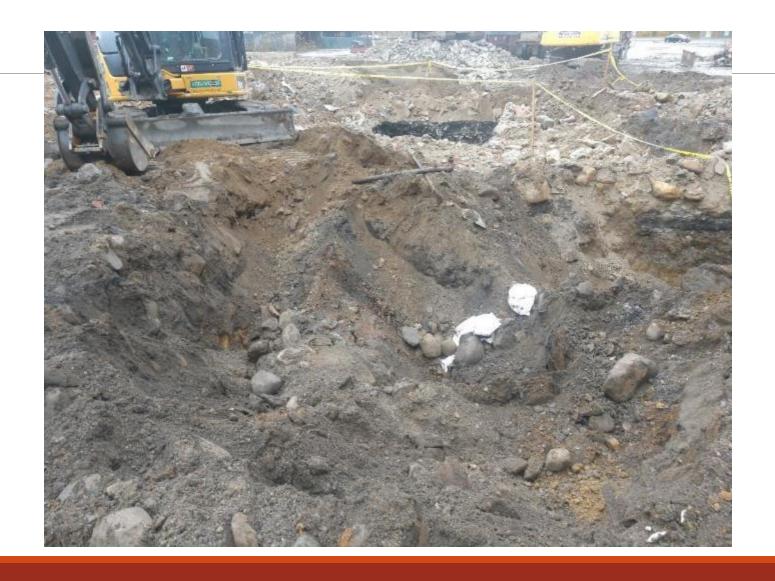


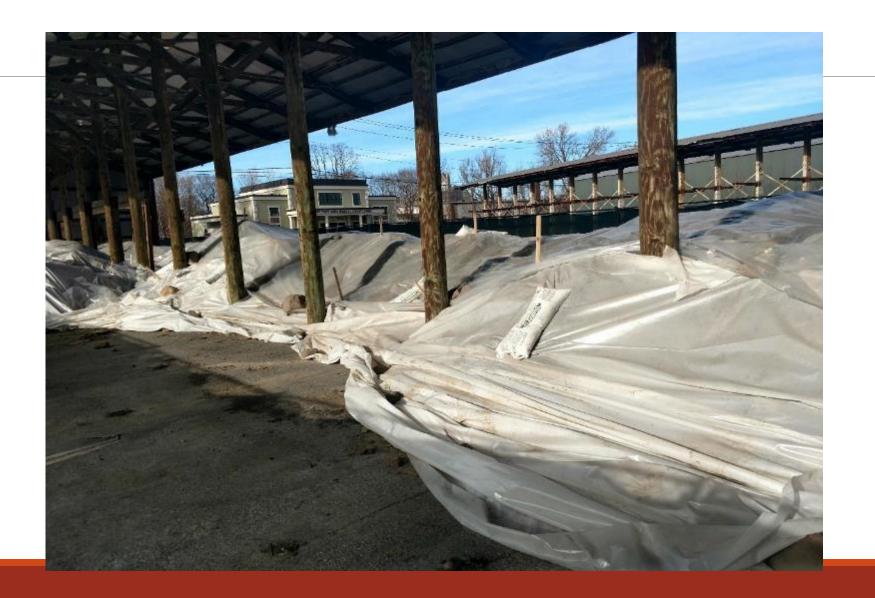






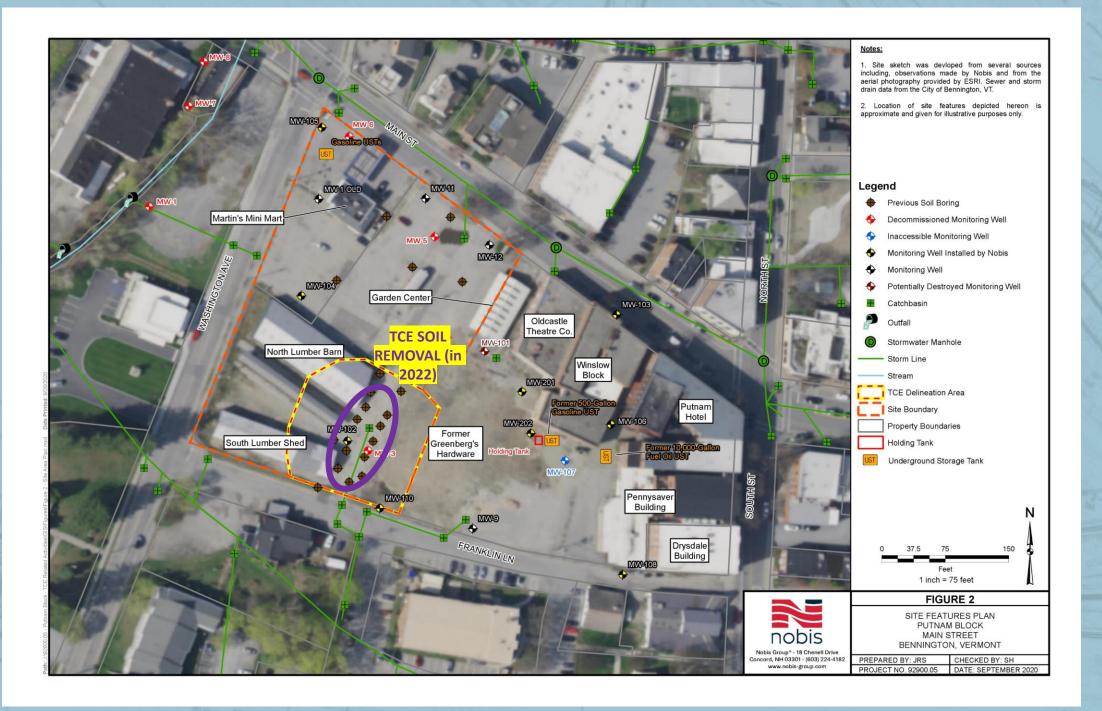








Mini Mart - Gasoline UST Removal (2021)







TCE Excavation Area

Waste Pre-Characterization Sampling Event

- Nobis and Subcontractor's total Costs to Date: \$350,000 for EPA and Developers
- ➤ 630+ CY of PAH/Metal Impacted Soil Removed
- 110+ Tons of Gasoline Impacted Soil Removed and Disposed off Site
- Approximately 1,400 CY TCE Soil to be Removed in 2022. Soils will be live loaded.





Questions?

