Call2Recycle, Inc.

Changing habits. Inspiring action."

LITHIUM-ION BATTERY RECYCLING, CHALLENGES & OPPORTUNITIES

NEWMOA & NERC Lithium Battery Webinar Series: Overview of Lithium Batteries, Their Uses & Recycling

May 18, 2021

Eric Frederickson Managing Director, Operations

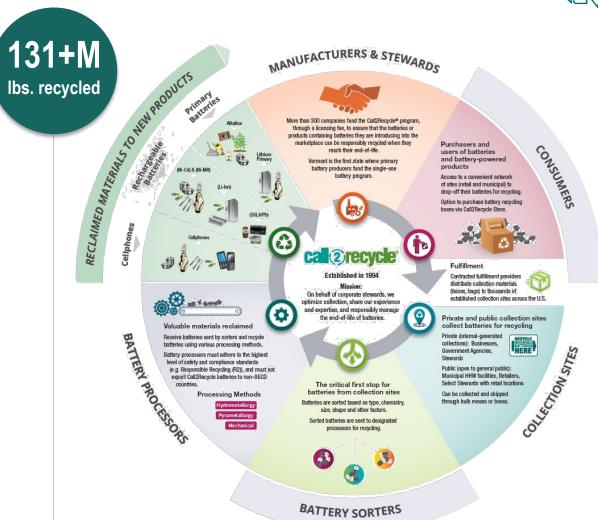




Call2Recycle Program Overview



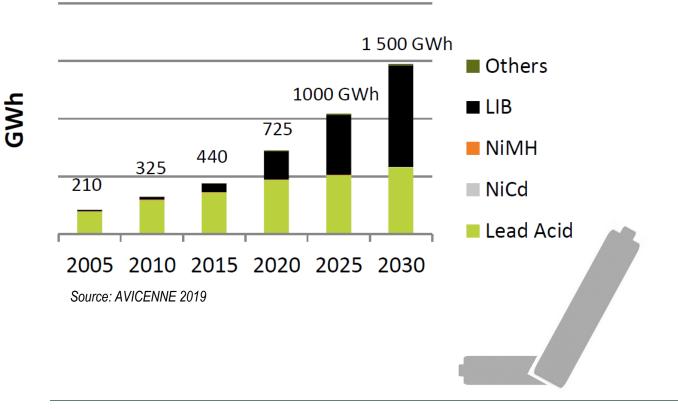
- Founded in 1994 by industry to address the emergence of EPR legislation.
- Non-profit stewardship organization that administers its collection and recycling program, Call2Recycle[®], across the U.S.
- In the U.S., funded primarily by rechargeable battery stewards and, more recently, fee-based services.
- In the U.S., we're primarily a voluntary program except in certain states (e.g., Vermont, Minnesota, New York, Washington, D.C. - pending) where collections of some (but not always all) chemistries is mandated.



Preparing for Hockey Stick Growth



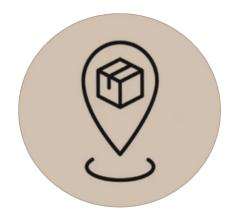
RECHARGEABLE BATTERY MARKET WORLDWIDE 2000-2030 (base scenario)





2021 – Big 3 Priorities





Collections

Adopting new tools and approaches to meet consumers' needs for more convenient recycling options



Safety

Through existing partnership with CellBlock FCS, improve battery safety – throughout the battery journey – to mitigate the risk for lithium-based fires

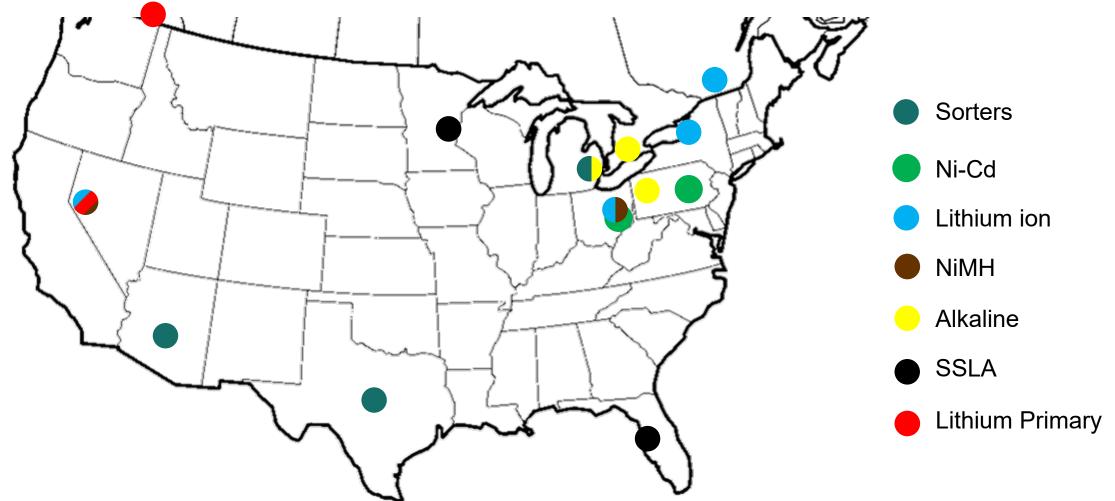


Market & Customer Demand

Electrification across all sectors presents challenges & opportunities for responsible end-of-life management

Call2Recycle North American Network





June 5, 2017





Reference: https://youtu.be/AIff-fKTBYE

Education & Outreach



Charge Up Safety! [™] Campaign

- Foster Employee Leadership. Improve our knowledge, culture and commitment to safety to enable us to serve as leaders and influencers with customers.
- Improve Collection Site & Sorter Performance. Increase visibility, accountability and behaviors surrounding safe handling, storage and transport of batteries.
- Drive Consumer Awareness. Improving the visibility and knowledge of safe practices.
- **Engage Stakeholders**. Build relationships with other like-minded organizations to influence public and government debate on relevant safety issues.





Education & Outreach



Charge Up Safety!™

- ✓ Flame Retardant Box Liner Patent granted in 2019.
- ✓ **Third-Party Tested -** Extensive testing by independent laboratory (withstood up to 1,100 degrees F).
- ✓ Containment Prevents flames & heat from spreading outside the shipping container.
- ✓ Recyclable & Reusable Made of polyester material manufactured from used plastic bottles and can be reused multiple times.



We Know It Works –
Pictures Are From Actual
Returned Boxes



Education & Outreach: Site Education



Charge Up Safety!™

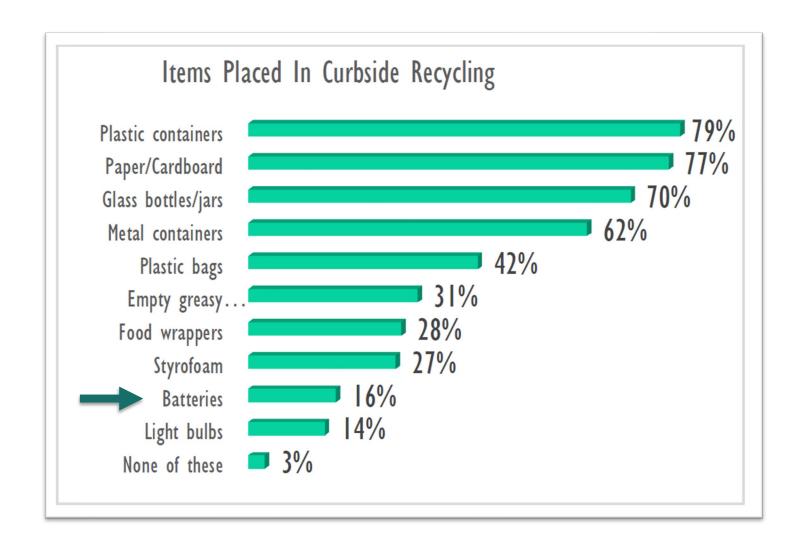
- Shipping Guidelines
- Required Safety Training
- Stakeholder Engagement





Outreach & Education: Wishful Recycling





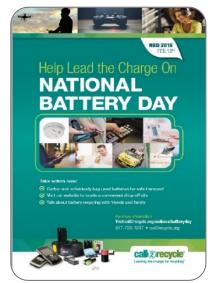
Outreach & Education: Consumer



Charge Up Safety!™

- Safety Video
- Safety Portal
- Consumer Outreach Events







Outreach & Education: Consumer



Avoid the SparkTM Campaign

- With support of industry groups devoted to batteries, electronics and power tools, Call2Recycle piloted the Avoid the Spark. Be Battery Safety Smart. TM campaign in the Bay Area in May 2018 to generate awareness with stakeholders and residents on battery safety.
- The first phase of the campaign focused on the Bay Area due to the progressive market, high concentration of technology and leadership of green initiatives in the region.
- The campaign zoned in on five counties: Alameda, Marin, San Francisco, San Mateo and Santa Clara. Each county offers curbside battery recycling and has high recycling collection rates.



Outreach & Education: Consumer Education



Avoid the SparkTM Campaign Phase 1 Results

- 177 total media mentions including print, online and radio
- 196.7M+ total reach
- \$257K+ total publicity value





GIZMODO

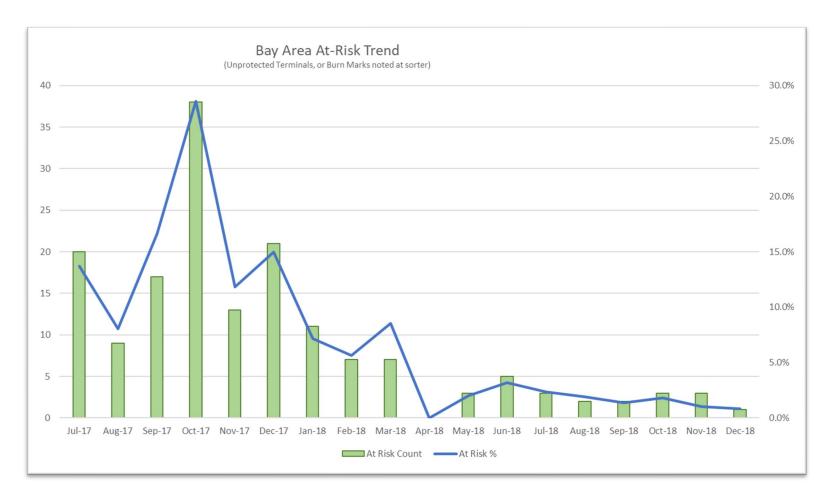
Half Moon Bay Review





Outreach & Education: Consumer Education





Avoid the Spark TMCampaign Results

'At Risk' boxes from the Bay Area declined by 88% from July-Dec yearover-year

Based on campaign results, Call2Recycle is working with partners in CA, NJ, and FL to bring Avoid the Spark safety messaging to their communities.

In Summary



With Mobility, Comes Risks (& Responsibilities)

- Safety must remain a top priority otherwise the potential for further incidents will only increase.
- Education, both internally and with consumers, is the most effective way to reduce safety risks and optimize recycling.

It's Not Just About Batteries

- There is a huge void in leadership on broader waste management issues.
- Effective consumer education on recycling requires adoption of broader messaging that touches upon all types of material (e.g., plastics, sharps, etc.).



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