

NEWMOA Paint Management Workshop

July 18, 2013

PAIN

Vermont Paint Stewardship Law

H262 – Paint Bill, passed May 28, 2013 (Act 58)

- Implement an industry financed and operated paint management system
- Decrease cost and responsibility for local and state governments
- Reduce. Reuse. Recycle.
 - Decease generation of postconsumer paint
 - Promote donation/using up
 - Increase recycling through improved convenience and outreach

About PaintCare Inc.

- Non-profit 501(c)(3) organization
- Created by the American Coatings Association as the industry's product stewardship organization (PSO)
- Established in 2009
- Represent all paint manufacturers
- Governed by Board of architectural paint manufacturers
- Operational organization designs and implements all aspects of paint stewardship programs



Why Paint

- 50% of household hazardous waste is paint
- Studies show that approximately 10% of paint is leftover/unused
- 70 millions gallons leftover annually in the US
- Local and state government resources are limited, resulting in minimal opportunity to recycle paint (in most states)



Push for Industry Stewardship

2003 – Product Stewardship Institute (PSI) initiates national stakeholder dialogue aimed at finding a solution to postconsumer paint management

Participants include: ACA; paint manufacturers; Federal EPA, state and local governments; recycler; hazardous waste service providers

2007 – Dialogue leads to drafting of state level, industry-supported legislation – "model bill"

2009 – Oregon passes first paint stewardship law!



Current Programs – 7 States

Start Dates

2010: Oregon

2012: California

2013: Connecticut

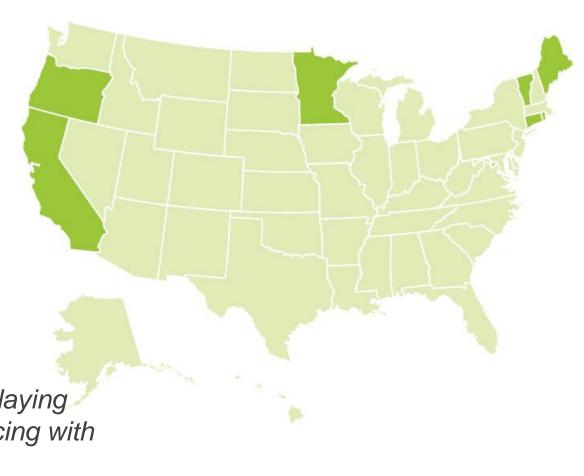
2014: Rhode Island

Vermont

Minnesota

2015: Maine

Need legislation for level-playing field and sustainable financing with anti-trust exemption.



Vermont Implementation



Program Plan

- Detailed Program Plan and budget prepared by PaintCare and submitted to VT Agency of Natural Resources
- Submit plan by December 1, 2013
- Implementation by July 1, 2014, or 3 months after Program Plan approval – whichever is later
- Early start: Aiming to start program on May 1

Steps to Implementation

- 1. Identify and register paint manufacturers
- 2. Identify existing paint/HHW collection programs establish partnership
- 3. Develop baseline convenience criteria (GIS modeling) using VT distance and population density criteria
- 4. Identify and recruit retail and other new paint drop-off sites establish partnership
- 5. Identify contractors / associations begin outreach regarding fees as early as possible

Steps to Implementation

- 6. Contract for PR/outreach develop communications plan
- 7. Contract for paint transportation and processing services
- 7. Develop budget based on anticipated collection volume (160,000 gallons/year) and other expenses
- 8. Establish "PaintCare Recovery Fee" structure
- 9. Submit plan to VT ANR

Who Can Use the Program

Latex Program Products

- From residents
- From all businesses

Oil-based Program Products

- From residents
- From CEG businesses





Retail Responsibility

- 1. Fee pass-through
- 2. Sell only registered brands
- 3. Be a paint drop-off site (voluntary)



Retail Drop-Off Site

PaintCare Provides

- On-site training
- Collection containers
- Transportation
- Recycling/proper disposal
- Store poster and consumer education materials
- Site promotion





Retail Drop-Off Site



PaintCare® Fact Sheet For Paint Retailers January 2013

Connecticut Paint Stewardship Program

How to Become a Retail Drop-off Site

A new Connecticut law affecting paint retailers takes effect July 2013.

The new law requires paint retailers to add a stewardship assessment fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint. Retailers may also volunteer to be paint drop-off sites.

This factsheet explains how to partner with PaintCare as a retail drop-off site.

New Paint Stewardship Program in Connecticut PaintCare Inc., a non-profft 504(c)(3) organization, was established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in each state that adopts a paint stewardship law.

Oregon passed the first industry-supported paint stewardship law in 2009. California, Comectivit, and Rhode Island have since passed similar laws. Mover than 80 retails stores series as orop-off sites in the Oregon program, and in its first knoy years, the program collected more than 1 million gallons of post-consumer paint. The California program began October 2012 with more than 330 paint retailers participating as drop-off sites.

Making Paint Recycling More Convenient

The Connecticut program will allow residents and businesses to return unused scribtcurst paint to drop-off locations throughout the State. Although household hazerdous waste programs in Connecticut may continue to accept paint from residents and some businesses, these programs are not open year round, generally do not accept lates paint, and may not be as conveniently located as retail stores. With the addition of retail drop-off sites, paint recycling will become much more convenient.



Benefits to Retailers

There are many benefits to becoming a drop-off site. Participating retailers will:

- Make recycling of leftover paint more convenient for your customers
- Support the paint industry's effort to lead the way in being responsible for end of life management of its own products
- Promote your store as environmentally responsible or "green"
- Increase customer foot traffic and sales
- Help relieve local government of their cost of managing leftover paint
- Do your part to help prevent the improper disposal of paint products

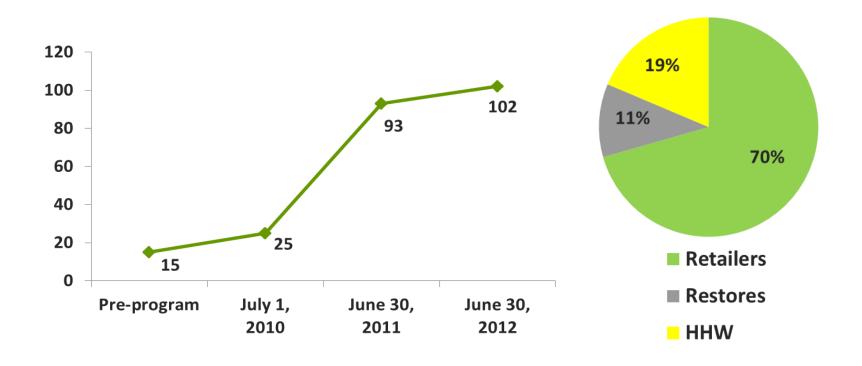
MORE INFORMATION: (855) 724-6809 or (855) PAINTO9 www.peintcare.org or info@peintcare.org PAINTCARE INC. 1500 RHODE ISLAND AVENUE N.W. WASHINGTON, DC 20005

paint	care*			То Ве а		ler Interest Form Drop-off Site in Connecticut
	1500 RHODE ISLAND	AVENUE N.W. •	WASHIN	GTON, DC	20005 • T 85	5.724.6809 • F 855.385.2020
						off site. For a copy of our ww.paintcare.org/connecticut.
RETAILER	Street Address:					
Mail Address, if different:			SECO! Name: Phone		T	
PARENT COM	Contact Person	ne:				pony.)
Do you have s	ACE Each bin uses the pace to store 1, 2, 3 indicate how many: storage space?	or more cub	ic yard I	oins?	☐ YES	□ NO
SEND COMPL	ETED FORM TO:		5-2020 ere, 1500	Rhode Isla		W., Washington DC 20005 ere: 203-747-4494

Oregon, California, Connecticut Implementation



Collection Sites and Volume – OR



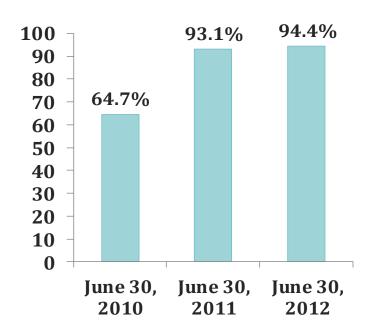
Year 1: 469,665 gallons

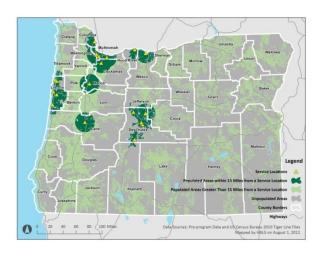
Year 2: 609,471 gallons

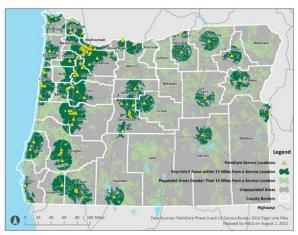
⇒ 30% Increase

Convenience – OR

Oregon population within 15 miles of a collection site

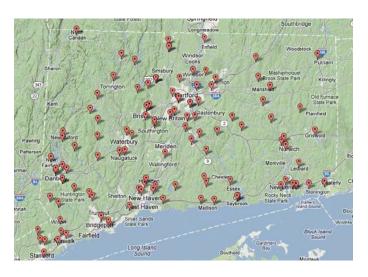


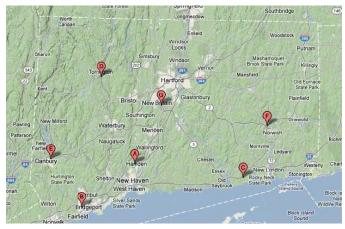




Collection Sites and Events – CT

- Convenience criteria resulted in ~ 93 stores
- Recruited 80+
 retail and 20+
 transfer stations
- 7 one-day paint collection events in July and August





Large Volume Pick-Up – CA

Minimum of 300 gallons 100 sites in 3 months

Top Ten Sites

3,120 gallons

3,075 gallons

2,396 gallons

1,949 gallons

1,832 gallons

1,800 gallons

1,719 gallons

1,652 gallons

1,551 gallons

1,540 gallons



Fee Structure and Costs

Fee Structure: Oregon, California, Connecticut Half pint and less \$0.00 More than half pint to less than 1 gallon \$0.35 1 gallon \$0.75 More than 1 gallon to 5 gallon \$1.60

Program Cost

Oregon: \$3.8 M (pop: 3.8 M)

California: \$25-30 M (pop: 38 M)

Connecticut: \$3.1 *M* (pop: 3.6 *M*)

Vermont ~ \$630,000

Retail Outreach



POS / Consumer Materials



Recycle with PaintCare

About the PaintCare Program



Funding

The program is funded by a PaintCare Recovery Fee added by manufacturers to the price of all architectural paint sold in California. The law also requires each sistributor and retailer to include the fee in the price of architectural paint sold in California. Fees are by container size as follows:

 Half pint or less
 \$ 0.00

 More than half pint to ess than 1 gallon
 \$ 0.35

 I gallon
 \$ 0.75

 More than 1 gallon to 5 gallons
 \$ 1.60

The retail store can choose whether or not to display the fee separately on sales receipts. The fee is not a deposit – you do not receive it back when you drop-off paint for recycling.

The funding is used to recycle all of your unused paint, whether it is from last month or from 20 years ago, and you don't have to buy paint to use the drop-off sites.

Paint Recycling

Paint received at drop-off sites is taken to authorized paint processing facilities where it is properly recycled or disposed.

ho is PaintCare?

ntCare* is a non-profit 501(c)(3) organization, abilished by the American Coatings Association mplement state-mandated paint stewardship grams on behalf of paint manufacturers in this state that adopts a paint stewardship law.

ntCare is currently running or preparing implement programs in Oregon, California, mecticut, and Rhode Island.



aint Drop-Off Sites

ntCare will establish hundreds of drop-off s across California at paint retail stores, ally run household hazardous waste facilities, other locations. When these sites are part PaintCare, they will accept program products so additional charge from all residents and tain businesses. To find a site near you, visit intcare.org or call (855)724-6809.



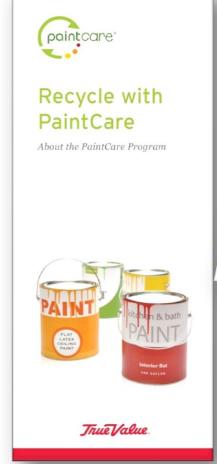


Recycle with PaintCare

Contractor Outreach



Co-Branded Materials





REUSE, RECYCLE AND PROPERLY DISPOSE OF OLD PAINT REUSA, RECICLA Y DESECHA LA PINTURA VIEJA



Give your old paint new life with PaintCare, a new non-profit program established to manage the reuse, recycling and proper disposal of old paint. A PaintCare Recovery Fee has been applied to the purchase of each until of paint (including all accepted products below) sold in the state of California, based on a graduated container rate. This fee will appear separately on sales receipts.

For this nominal fee, PaintCare will dramatically increase collection centers throughout California

Container Size	Fee Per Unit		
1/2 Pint or Less	No Charge		
More Than 1/2 Pint to 1 Gallon	\$0.35		
Gallon	\$0.75		
More Than 1 Gallon to 5 Gallons	\$1.60		

ACCEPTED PRODUCTS FOR RECYCLE

(Maximum container size: 5 gallons)

- Interior and Exterior Architectural Paints: Latex. Acrylic, Water-Based, Alkyd, Oil-Based, Enamel textured coatings)
- Deck Coatings & Floor Paints (including elastomeric)
- · Primers, Sealers, Undercoaters
- Shelacs, Lacuers, Varnishes, Urethanes (single component)
- Waterproofing/Concrete, Masonry/Wood (not tar or bitumen-based)
- (single component)
- Metal Coatings, Rust Preventatives
- · Field and Lawn Paints

. Tar or Bitumen-based Products

2-Component Coatings Industrial Maintenance (IM) Coatings Labeled with One of the Following: For industrial use only

For professional use only Not for residential use Not intended for residential use

 Original Equipment Manufacturer (OEM) Paints and Finishes (shop application)

 Other Chemical Products (motor oil, pesticides. cleaning chemicals, etc.)

NOT ACCEPTABLE FOR RECYCLE

- (Regardless of container size)
- · Aerosol Paints (spray cars)
- Traffic and Road Marking Paints
- Arts and Crafts Paints
- Caulking Compounds, Epoxies, Glues
- · Paint Additives, Colorants, Tints, Resins
- Wood Preservatives
- . Boof Patch or Benair

ORD BUILDING

To find a collection center near you please call 1.855.724.6809 or visit WWW.PAINTCARE.ORG



More saving. More doing:



Program Posters





Newspaper Ads



Do you know what to do with leftover paint? Recycling with PaintCare® is simple and convenient. Please join us in protecting the environment by recycling and properly disposing of your leftover paint.

How does it work?

When you buy a gallon of new paint, 75¢ of the purchase price funds the cost of recycling your old leftover paint. (35¢ for quarts; \$1.60 for 5-gallon cans.) PaintCare is setting up drop-off sites throughout California where you will be able to bring leftover paint for no additional charge.

To learn more please call (855)724-6809 or visit paintcare.org.

Recycle with PaintCare

We're planning to recycle our leftover paint.





I'm planning to recycle my leftover paint.

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Recycle with PaintCare

Radio



Billboard



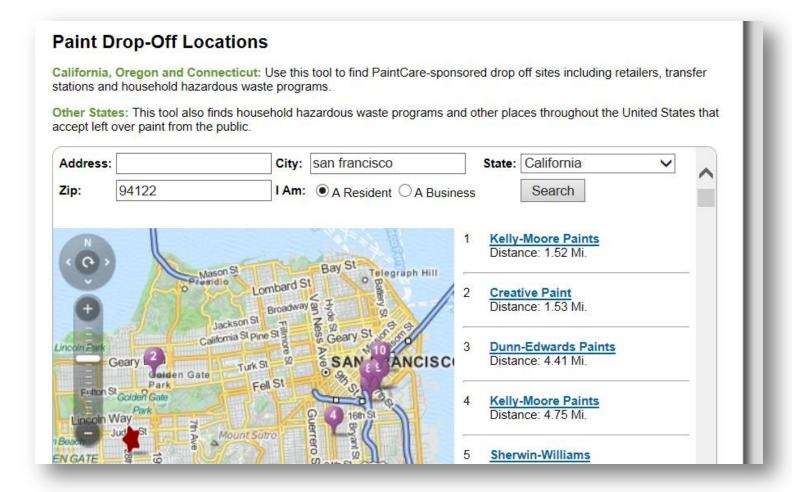
Online Banner Ads







Site Locator Tool



Mobile App







Staffing

See job description for Vermont, New Hampshire, Maine Program Manager at:

paintcare.org/contact

Contact Information

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