

NEWMOA Paint Management Workshop July 22-23, 2013

Recycle with PaintCare

PAIN

Maine Paint Stewardship Law

- Paint Bill, passed July 2, 2013
- Implement an industry financed and operated paint management system
- Decrease cost and responsibility for local and state governments
- *Reduce. Reuse. Recycle.*
 - Decease generation of postconsumer paint
 - **Promote donation/using up**
 - Increase recycling through improved convenience and outreach

About PaintCare Inc.

- Non-profit 501(c)(3) organization
- Established in 2009
- Created by the American Coatings Association as the industry's product stewardship organization (PSO)
- Governed by Board of architectural paint manufacturers
- Represent all paint manufacturers
- Operational organization designs and implements all aspects of paint stewardship programs



Why Paint

- 50% of household hazardous waste is paint
- Studies show that approximately 10% of paint is leftover/unused
- 70 million gallons leftover annually in the US
- Local and state government resources are limited, resulting in minimal opportunity to recycle paint (in most states)



Push for Industry Stewardship

2003 – Product Stewardship Institute (PSI) initiates national stakeholder dialogue aimed at finding a solution to postconsumer paint management

Participants include: ACA; paint manufacturers; Federal EPA, state and local governments; recycler; hazardous waste service providers

2007 – Dialogue leads to drafting of state level, industry-supported legislation – "model bill"

2009 – Oregon passes first paint stewardship law!



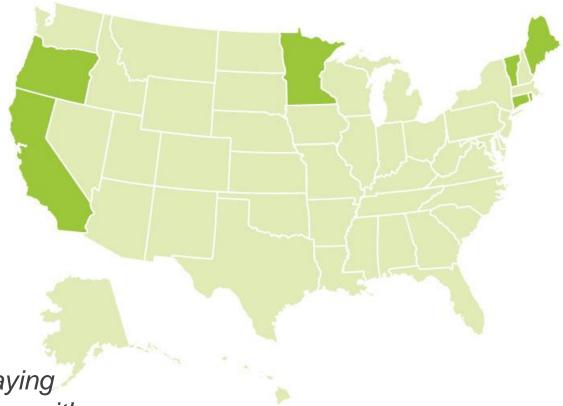
Sustainable Solutions to Protect Our Environment

Current Programs – 7 States

Start Dates

- 2010: Oregon
- 2012: California
- 2013: Connecticut
- 2014: Rhode Island Vermont Minnesota
- **2015:** Maine

Need legislation for level-playing field and sustainable financing with anti-trust exemption.



Maine Implementation

Steps to Implementation

- 1. Identify and register paint manufacturers
- 2. Identify existing paint/HHW collection programs establish partnership
- 3. Develop baseline convenience criteria (GIS modeling) using ME distance and population density criteria: 90% of residents should have access to a site within 15 miles + one additional sites for areas of 30K residents or more
- 4. Identify and recruit retail and other new paint drop-off sites establish partnership

Steps to Implementation

- 5. Identify contractors begin outreach regarding fees as early as possible
- 6. RFP for PR/outreach develop communications plan
- 7. RFP for paint transportation/processing services
- 8. Develop budget based on anticipated collection volume (3.2 million gallons sold, 10% leftover = 320, 000 gallons leftover) and other expenses
- 9. Establish "PaintCare Recovery Fee" structure
- 10. Submit Program Plan

Program Plan

- Detailed Program Plan and budget prepared by PaintCare and submitted to the Maine Department of Environmental Protection
- Submit plan by April 15, 2015
- Implementation by July 15, 2015, or 3 months after Program Plan approval by the Commissioner
- Early start: Aiming to start program in 2014, but will need approval from PaintCare Board of Directors

Who Can Use the Program

Latex Program Products – From residents – From all businesses

- **Oil-based Program Products**
 - From residents
 - From CEG businesses



Retail Responsibility

- 1. Fee pass-through
- 2. Sell only registered brands
- 3. Be a paint drop-off site (voluntary)



Retail Drop-Off Site

PaintCare Provides

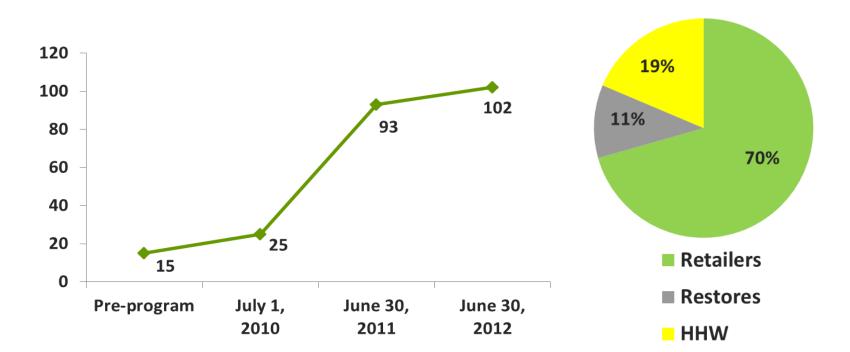
- On-site training
- Collection containers
- Transportation
- Recycling/proper disposal
- Store poster and consumer education materials
- Site promotion



Oregon, California, Connecticut Implementation



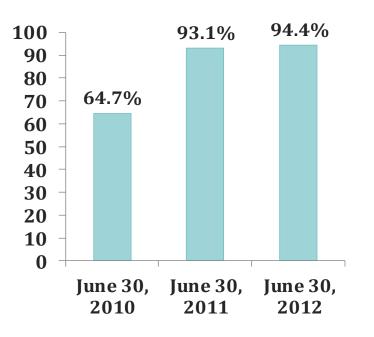
Collection Sites and Volume – OR

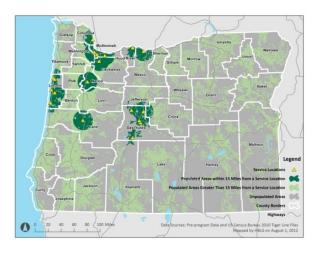


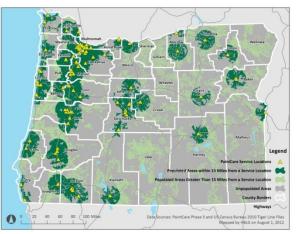
Year 1: 469,665 gallonsYear 2: 609,471 gallons \Rightarrow 30% Increase

Convenience – OR

Oregon population within 15 miles of a collection site

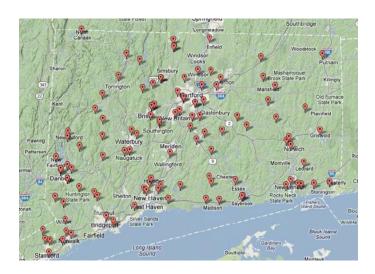


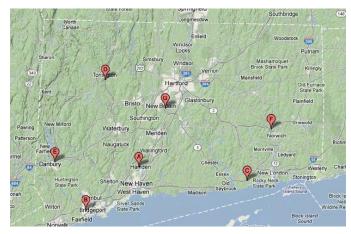




Collection Sites and Events – CT

- Convenience
 criteria resulted in
 ~ 93 sites
- Recruited 80+
 retail and 20+
 transfer stations
- 7 one-day paint collection events in July and August





Large Volume Pick-Up – CA

Minimum of 300 gallons

More than 120 pick-ups Ο since launching program in January

Top Ten Sites

- 3,120 gallons
- **3,075** gallons
- 2,396 gallons
- **1,949** gallons
- 1,832 gallons
- **1,800** gallons
- 1,719 gallons
- 1,652 gallons
- 1,551 gallons
- **1,540** gallons

California Paint Stewardship Program Large Volume Pick-Up (LVP) Service

PalettCare Inc. is a non-profit Soli(c)(3) atganization established by the American Costings Association to implement paint strewardship programs on behave of paint manufacturiers in states that adopts a paint stewardship law. The primary goal of this program is to make paint recycling more conversion. PaintCare does this through a number of services.

Paint Drup-Off Sites

As of January 2013, PaintCare had established more than 400 paint drop-off star across California. Most drop-off sites are paint retailers. More sites will be established in the future.

There is no charge to drop off program products at PaintCare shes, but shes set their own limbs as the solume they accept per customer (ranging from 5 to 200 gallons). In addition, certain business may only use the program to return later paint, not all-based pairs or solvers-based program products (see next page). To find the drop-off user nearest you, please use the she map at www.paintcare.org or call (855) 734-6809.



Reinstant Sections For LVF Service Hebricary 2014

For businesses or households with large vokunes of post-consumer paint to recycle, a direct pick-up service may be available. Typically large volume means a minimum of 300 gallons, measured by container size (not content). In some cases, we may offer a pick-up of less than 300 gallons if drop-off sites are not available in your area. This will be determined on a case-by-case back.

Drums Are Not Accept

This program is for paint in containers no larger than 5 gallons. If you have leftover paint in drame or any containen largeritan 5 gallons, please contact a licensed paint secucing company or hazardous waste transportation company.

Making a Request for a Pick-Up

I. Sort and count your paint: We need to know how many containers of paint you have, the size of the containers, and the type of product sorted into three categories; (1) later paint, (2) oil-based paint, (2) other program products (stains, sealers, clear top-cost products, such as variable and shellact.

2. Fill out the LVP Request Form and send it in: Fill out a paper or electronic version of the "Large Volume Pick-Up Request Form" and return it to PaintCare by email, fax, or negular mail.

After reviewing your form, FaintCare staff will contact you to either arrange a pick-up or direct you to the best place to drop off your paint. if you qualify for a pick-up, you will be put in direct contact with our licensed transporter to actuate a pick-up. It may be several weeks before your pick-up occurs.

Fee Structure and Costs

Fee Structure: Oregon, California, Connecticut

Half pint and less\$ 0.00More than half pint to less than 1 gallon\$ 0.351 gallon\$ 0.75More than 1 gallon to 5 gallon\$ 1.60

Program Cost

Oregon: \$3.8 M (pop: 3.8 M) California: \$25-30 M (pop: 38 M) Connecticut: \$3.1 M (pop: 3.6 M) Maine ~ \$1.3 M (estimate based on \$1/person)

Retail Outreach

Assessment Fee and Fu

As required by the law,

stewardship assessmen

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takes effect July 2013. The new law requires paint retailers to add a stewardship ine new law requires paint retailers to add a stewardship ossessment fee to architectural paint products and make sterior lawine stelling unregistered brands of archi-tectural admit. Benallare mew aler with unsure er bio main sure tney are not sening unreposered brands or architectural paint. Retailers may also volunteer to be paint tectural paint, retainers may also volunteer to be paint collection sites for residents and certain businesses in

New Paint Stewardship Program in Connecticut their community. The American Coatings Association (ACA) worked for ten me American Costings Association (ACA) worked for ten years with various stakeholders interested in the manage neers went versions statisticaters interested in the manage-ment of post-consumer paint to develop and implement an ment or post-consumer paint to develop and implement an industry-led Paint Stewardship Program in the United States.

PaintCare Inc., a non-profit 501(c)(3) organization, was PainKare Inc., a non-profit \$0116131 organization, was established by the ACA to implement state-mandated paint stewardship programs on behalf of paint manufac-turer in near base base shot servers a mine securatelini juur interest in and base base shot servers. paint stewardship programs on benati or paint manunac turers in each state that adopts a paint stewardship law.

Oregon passed the first industry supported paint stew Uregon passed the first movanty-supported pains where ardship law in 2009. California, Connecticut, and Rhode arasmus taw in 2009. Camornia, Connectorus, and Knote Island have since passed similar laws. More than 80 retail island neve since passed similar laws, more man so retain stores serve as drop-off sites in the Oregon program, and



cointCare* Fact Sheet

paintcare

Connecticut Paint Stewardship Program

How to Become a Retail Drop-off Site

A new Connecticut law affecting paint retailers takes effect July 2013.

The new law requires paint retailers to add a stewardship assessment fee to architectural paint products and make sure they are not selling unregistered brands of architectural paint. Retailers may also volunteer to be paint drop-off sites.

This factsheet explains how to partner with PaintCare as a retail drop-off site

New Paint Stewardship Program in Connecticut

PaintCare Inc., a non-profit 501(c)(3) organization, was established by the American Coatings Association to implement state-mandated paint stewardship programs on behalf of paint manufacturers in each state that adopts a paint stewardship law.

Oregon passed the first industry-supported paint stewardship law in 2009. California, Connecticut, and Rhode Island have since passed similar laws. More than 80 retail stores serve as drop-off sites in the Oregon program, and in its first two years, the program collected more than 1 million gallons of post-consumer paint. The California program began October 2012 with more than 350 paint retailers participating as drop-off sites.

Making Paint Recycling More Convenient

The Connecticut program will allow residents and businesses to return unused architectural paint to drop-off locations throughout the State. Although household hazardous waste programs in Connecticut may continue to accept paint from residents and some businesses, these programs are not open year round, generally do not accept latex paint, and may not be as conveniently located as retail stores. With the addition of retail drop-off sites. paint recycling will become much more convenient.

MORE INFORMATION (855) 724-6809 or (855) PAINTOS www.paintcare.org or info@paintcare.org PaintCare* Fact Sheet For Paint Retailers January 2013

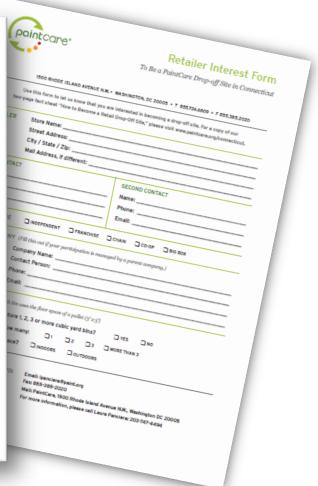


Renefits to Retailers

There are many benefits to becoming a drop-off site. Participating retailers will:

- Make recycling of leftover paint more convenient for your customers
- · Support the paint industry's effort to lead the way in being responsible for end of life management of its own products
- Promote your store as environmentally responsible or "green"
- Increase customer foot traffic and sales
- · Help relieve local government of their cost of managing leftover paint
- · Do your part to help prevent the improper disposal of paint products

PAINTCARE INC. 1500 RHODE ISLAND AVENUE N.W. WASHINGTON, DC 20005



POS / Consumer Materials



Recycle with PaintCare

About the PaintCare Program



Funding

The program is funded by a PaintCare Recovery Fee added by manufacturers to he price of all architectural paint sold California. The law also requires each stributor and retailer to include the fee n the price of architectural paint sold in California. Fees are by container size as follows:

Half pint or less	\$ 0.00
Nore than half pint to less than 1 gallon	\$ 0.35
gallon	\$ 0.75
More than 1 gallon to 5 gallons	\$1.60

The retail store can choose whether or not to display the fee separately on sales receipts. The fee is not a deposit - you do not receive it back when you drop-off paint for recycling.

The funding is used to recycle all of your nused paint, whether it is from last month r from 20 years ago, and you don't have o buy paint to use the drop-off sites.

Paint Recycling

Paint received at drop-off sites is taken to uthorized paint processing facilities where t is properly recycled or disposed.

ho is PaintCare?

ntCare® is a non-profit SOI(c)(3) organization, abilshed by the American Coatings Association mplement state-mandated paint stewardship grams on behalf of paint manufacturers in h state that adopts a paint stewardship law.

ntCare is currently running or preparing mplement programs in Oregon, California, necticut, and Rhode Island.



aint Drop-Off Sites

ntCare will establish hundreds of drop-off e across California at naint retail stores. ally run household hazardous waste facilities. other locations. When these sites are part aintCare, they will accept program products to additional charge from all residents and tain businesses. To find a site near you, visit ntcare.org or call (855)724-6809.





paintcare

Paint

Contractor Outreach



Co-Branded Materials



REUSE, RECYCLE AND PROPERLY **DISPOSE OF OLD PAINT** REUSA, RECICLA Y DESECHA PLAT LATER CEILING PAINT LA PINTURA VIEJA Give your old paint new life with PaintCare, a new non-profit program established to manage the neute, recycling and proper disposal of old paint. A PaintCare Recovery Fee has been applied to the purchase of each with of paint (including all accepted products below) sold in the state of California, based on a graduated container rate. This fee will appear separately on sales receipts. For this nominal fee, PaintCare will dramatically increase collection centers throughout California stablishing more convenient opportunities for recycling and proper disposal of your leftover paint Container Size Fee Per Unit 1/2 Pint or Less No Charge More Than 1/2 Pint to 1 Gallon \$0.35 Gallon \$0.75 More Than 1 Gallon to 5 Gallons \$1.60 ACCEPTED PRODUCTS FOR RECYCLE (Maximum container size: 5 gallons) Interior and Exterior Architectural Paints: Latex. Shelacs, Lacuers, Vamishes, Urethanes. Acrylic, Water-Based, Alkyd, Oil-Based, Enamel (single component) al types of finishes and sheens, including textured coatings) Waterproofing/Concrete, Masonry/Wood (not tar or bitumen-based) Deck Coatings & Floor Paints Swimming Pool Paints (including elastomeric) (single component) Metal Coatinos, Rust Preventatives. · Primers, Sealers, Undercoaters . Stains · Field and Lawn Paints NOT ACCEPTABLE FOR RECYCLE (Regardless of container size) · Paint Thinners, Mineral Spirits or Solvents · Tar or Bitumen-based Products · Aerosol Paints (spray cars) 2-Component Coatings . Auto and Marine Paints Industrial Maintenance (IM) Coatings Labeled with One of the Following: For industrial use only . Traffic and Road Marking Paints For ordensional use only Not for residential use Not intended for residential use · Arts and Crafts Paints Caulking Compounds, Epoxies, Glues Original Equipment Manufacturer (OEM) Paints or Adhesives and Finishes (shop application) · Paint Additives, Colorants, Tints, Resins Other Chemical Products (motor oil, pesticides. cleaning chemicals, etc.) Wood Preservatives Boof Patch or Repair pointcare To find a collection center near you please call 1.855.724.6809 or visit WWW.PAINTCARE.ORG The Home Deport stores will NOT be fur tioning as paint col More saving. More doing: 🕸 I COMPANY DE LA COMPANY

Program Posters

paintcare*

Recycle your paint here.

To learn what products are accepted by the program either ask your sales associate, call (855)724-6809 or visit www.paintcare.org.





California Paint Stewardship Program

About the PaintCare Program

Effective October 19, 2012 the "PaintCare Recovery Fee" is included in the purchase price of architectural paint sold in California as required by the California Paint Stewardship Law. Fees are based on container size as follows:

Half pint or less	\$ 0.00
More than half pint to less than 1 gallon	\$ 0.35
1 gallon	\$ 0.75
More than 1 gallon to 5 gallons	\$ 1.60

PROGRAM PRODUCTS

These products have fees and will be accepted at PaintCare-partnering drop-off sites:

- Latex paints (acrylic, water-based)
- · Oil-based paints (alkyd)
- Stains
- · Primers, sealers, undercoaters
- · Shellacs, lacquers, varnishes, urethanes
- (single component)
- · Deck coatings, floor paints (including elastomeric)
- · Waterproofing concrete/masonry/wood sealers and repellents (not tar or bitumen-based)
- · Swimming pool paints (single component) Metal coatings, rust preventatives
- · Field and lawn paints

PAINTCARE*

PaintCare® is a non-profit 501(c)(3) organization, established by the American Coatings Association to Implement state-mandated paint stewardship programs on behalf of paint manufacturers in states that adopt a paint stewardship law.

For more information, please ask for the PaintCare brochure or visit www.paintcare.org.

NEW LAW

California law requires paint manufacturers to develop a financially and environmentally sustainable program to manage post-consumer architectural paint. The new program will make paint recycling more convenient by setting up hundreds of drop-off sites throughout the state where consumers can take their remaining paint.



Newspaper Ads



Do you know what to do with leftover paint? Recycling with PaintCare® is simple and convenient. Please join us in protecting the environment by recycling and properly disposing of your leftover paint.

How does it work?

When you buy a gallon of new paint, 75¢ of the purchase price funds the cost of recycling your old leftover paint. (35¢ for quarts; \$1.60 for 5-gallon cans.) PaintCare is setting up drop-off sites throughout California where you will be able to bring leftover paint for no additional charge.

To learn more please call (855)724-6809 or visit paintcare.org.

Recycle with PaintCare

We're planning to recycle our leftover paint.



paintcare*

I'm planning to recycle my leftover paint.

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Recycle with PaintCare

Radio



Billboard



Online Banner Ads

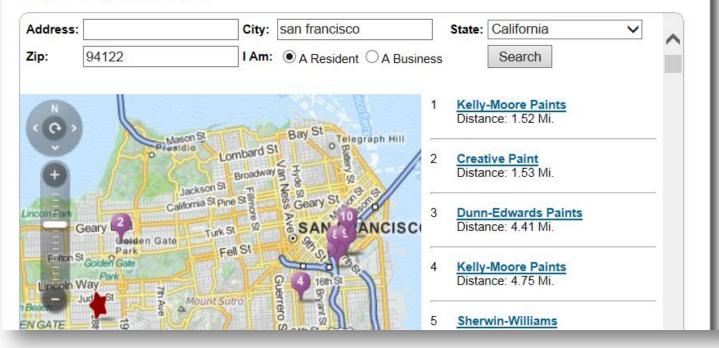


Site Locator Tool

Paint Drop-Off Locations

California, Oregon and Connecticut: Use this tool to find PaintCare-sponsored drop off sites including retailers, transfer stations and household hazardous waste programs.

Other States: This tool also finds household hazardous waste programs and other places throughout the United States that accept left over paint from the public.



Mobile App





8 72%



See job description for Vermont, New Hampshire, Maine Program Manager at:

paintcare.org/contact

Contact Information

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