

Public
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Functional Chemicals
Product Safety
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HPV Challenges for the small to medium size chemical company



Exactly your chemistry.



HPV Challenges for the small to medium size chemical company

- Sm.to Med companies make up 80% of market, manufacture with specialized plants, in small range of chemistry or in niche applications
- Internal expertise are often EHSA generalists, specific tox and regulatory expertise is often contracted out. *How do we effectively engage this important sector?*
- Applications/Formulation knowledge is often key to success, providing use and exposure information, often gives away confidential business information. *How can CBI be protected?*
- Many small manufacturers have specialized manufacturing facilities that are key to success, products are made for other companies. *Who should pay for testing, manufacturing or marketing?*
- Data is key to entering many international markets, if all is shared, this may give competitors access to global markets. *How do we keep protect US companies for global competition?*