HPV Challenges for the small to medium size chemical company
HPV Challenges for the small to medium size chemical company

- Sm.to Med companies make up 80% of market, manufacture with specialized plants, in small range of chemistry or in niche applications
- Internal expertise are often EHSA generalists, specific tox and regulatory expertise is often contracted out. How do we effectively engage this important sector?
- Applications/Formulation knowledge is often key to success, providing use and exposure information, often gives away confidential business information. How can CBI be protected?
- Many small manufacturers have specialized manufacturing facilities that are key to success, products are made for other companies. Who should pay for testing, manufacturing or marketing?
- Data is key to entering many international markets, if all is shared, this may give competitors access to global markets. How do we keep protect US companies for global competition?